



TRUTH. JUSTICE. SAVINGS.

WE FIGHT BIG POWER FOR YOU.

Dear Evergreen members,

After facing historic cold temperatures, power losses and being without water, many Texans have another problem lurking. The fear of shockingly high electricity bills.

As an Evergreen Member you do not have to worry about that! Evergreen only puts our members on great rate FIXED plans with vetted, quality companies. We never risk your financial certainty and peace of mind by gambling with VARIABLE rate plans. While some may see bills next month a bit higher than normal due to incremental usage, the kilowatts will be charged at the price spelled out in your FIXED rate contract. Your bill will be nothing like you are hearing about on the news or reading online.

A high school friend of mine became a member in January 2020 after a long, long tenure with a big, well-known power company. He was off contract and on a 30-day variable rate plan for years. He would have been in a really bad spot had he not come onboard with Evergreen. There are, unfortunately, lots of Texas homeowners in the same position my friend was. When I finally got him to let Evergreen handle his electricity account, his first comment to me was how surprisingly easy the onboarding process was. A few months later he told me how great it was that his bill had been cut in half, inclusive of his monthly Evergreen fee! I asked him if he would have ever taken the time to research and change plans in the interim? He replied that it was possible, but he laughed and told me it wasn't very probable.

We've got your back! We fight Big Power. We eliminate the hassles associated with the electricity marketplace by searching for the great plans, putting our members into those plans, and continually negotiating new plans for the renewal process. We also understand that there are better times of the year to renew plans and make sure we balance the market timing/pricing for our members. As a loyal member yourself, you probably already know this. We appreciate the trust you put in us.

As we put the last week behind us and start to move forward with our "normal" lives again, there will be a lot of discussion about electricity and the market. As you may know, we don't do much advertising to grow our membership; we rely on our members to spread the word (although we just began a social media campaign). Please be sure to "like" Evergreen ads or posts and tell your friends about our hassle-free service. Maybe we can rescue them from a bad plan, save them money and eliminate the aggravations that come with electricity worries!

The larger our membership base, the more negotiating power we have with reputable, stable electricity providers. Evergreen having a larger membership base helps us keep your electricity costs low. We do not take any money in form of commissions from the power companies, so any benefit of our negotiating power is passed directly on to our members. Our revenue comes from the monthly membership fees. If you ever feel like we are not a value to you, you can leave Evergreen whenever you like and navigate the marketplace yourself (members do not sign contracts with Evergreen).

Our goals are simple – deliver low rates and keep you happy. After 6 1/2 years in business we answer only to our more than 16,000 loyal members in Texas, never to Big Power.

If you ever need help with your service or other information, you can contact **Nancy**, our **Justice department director (888-886-6586)**.

If you would like to refer anyone to Evergreen, you can just have them call **Mollye**, our **Membership Director (214-254-4419)**. She will answer their questions and do all the work to get them signed up. Or you could email your friend and cc: Mollye to handle. Her email is mbell@electricitymanagementservices.com

I want to personally thank you being part of Evergreen and trusting us to handle your account. We truly appreciate your business!

Wishing you and your families good health (and continued low electricity bills).

Peter Buell

MANAGING PARTNER & FOUNDER
214.794.3722

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